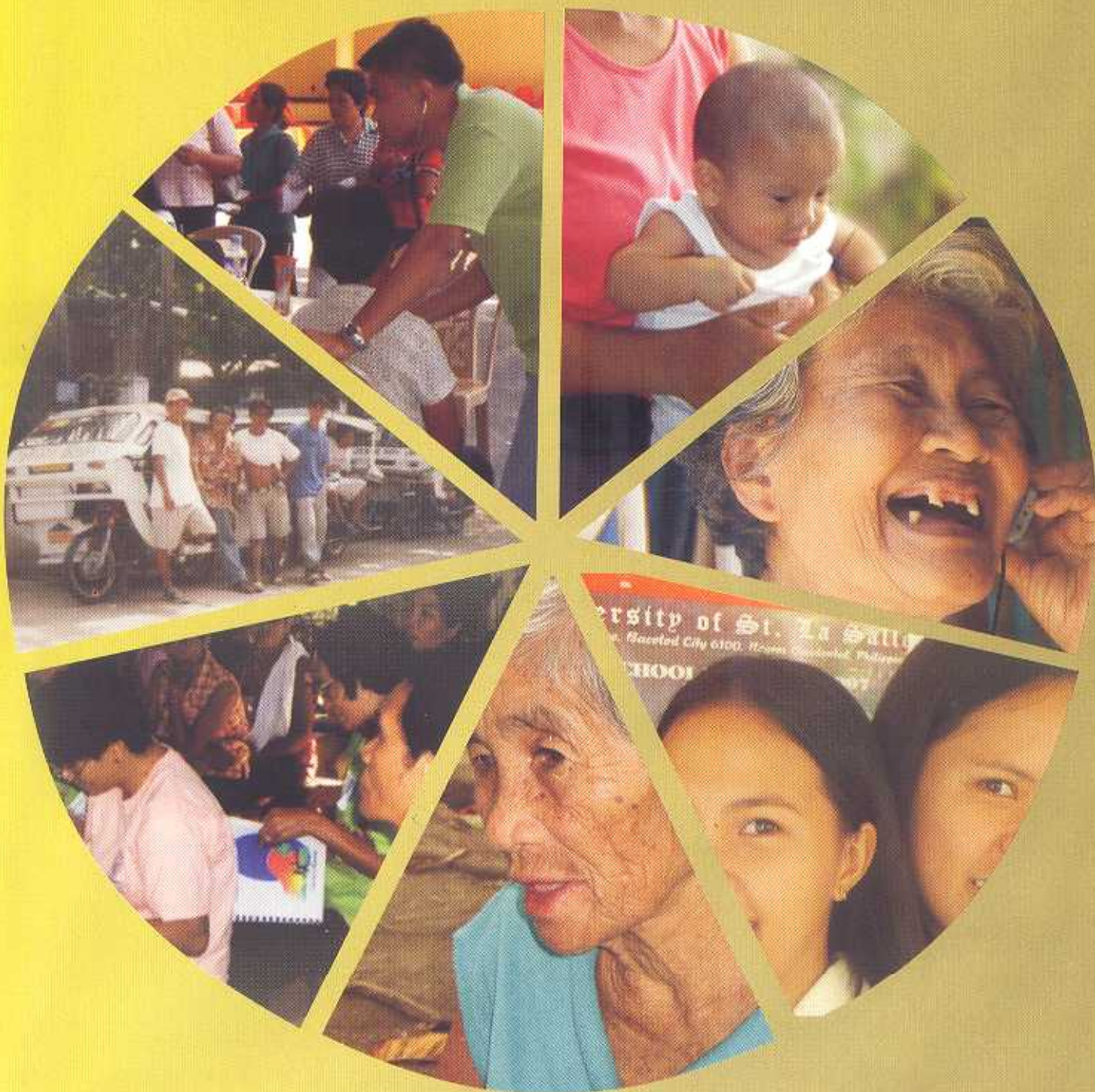


Negros Women for Tomorrow Foundation

ANNUAL REPORT 2006



Empowerment in Innovation

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ANNUAL REPORT 2006

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Chairman's Report



We create Value - and that Value marks the change in the quality of life of our beneficiaries numbering some 78,396 in 2006, up from 67,982 in 2005, an increase of 16% in our outreach.

Our Foundation is a study of movement-movement from the organization reaching out to desired clientele and they in turn moving out from the quagmire of poverty to become productive members of society.

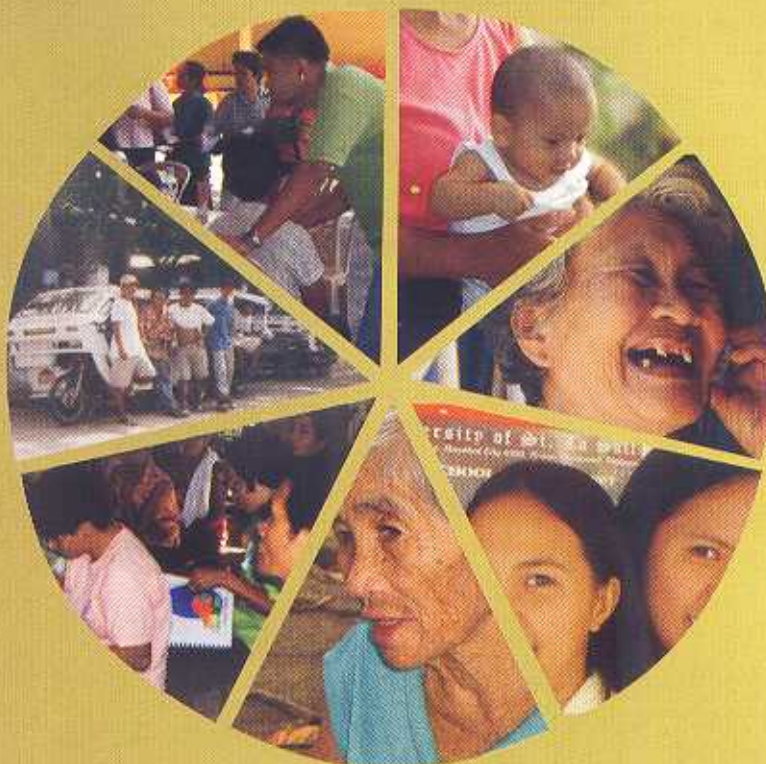
In 2006, we opened two new branches in Ubay, Bohol and Maasin in Leyte. We have now 38 branches operating in Negros Island, Cebu, Leyte, Samar and Palawan. We are taking our expansion slowly for we are now in the process of designing a complete package of services that we can offer to our clients and to their families, to increase not only their income, but also to help them in the transformation process of building their dignity thus improving their lives, economically, socially and politically by way of empowering them to act independently.

The year 2006 was blessed with many inspiring moments as we looked at the achievements of our beneficiaries as they win national awards for their livelihood projects, our employees for their continued professional development and the impact of our programs in the communities that we served. With our vision and mission firmly in place, we look forward to more years of dedicated work in the field of socio-economic development as we participate in the colossal task of nation-building.

On behalf of the Board of Trustees, I would like to express my sincerest gratitude to our management and staff, to our partners, donors, to our government and above all to the various members of this Foundation who are the very reason for our existence.


WILHELMINA R. GONZALES
Chairperson, NWTF

Empowerment in Innovation



A wise man once said that, "Poor people are powerless. The only way to take them out of that predicament is to empower them." Poverty is a worldwide obstacle, a snag that one cannot take for granted. With this existing condition that has beset the world, the threat to peace has become more evident. Poverty can trigger the human basic instinct that can become a driving force just to survive. Thus, the reality of wars, hunger, apartheid and disparity in the society has caused unrest and fallen lives.

However, there are those who have not lost faith. With the theories put into practice, they have helped build a community where work has given them back their dignity and their life. Grameen, is one of the very few, who have pioneered one such system.

It has been almost 20 years ago. Negros Women for Tomorrow Foundation (NWTF) has gone a long way from its humble beginnings. What started out as a credit program has extended to other products and services like savings, scholarships, village phones and many more. With the essentials of the Grameen system buckled around their waist, they went the extra mile, down the road, up the mountains, through the streams, to reach the very poor.

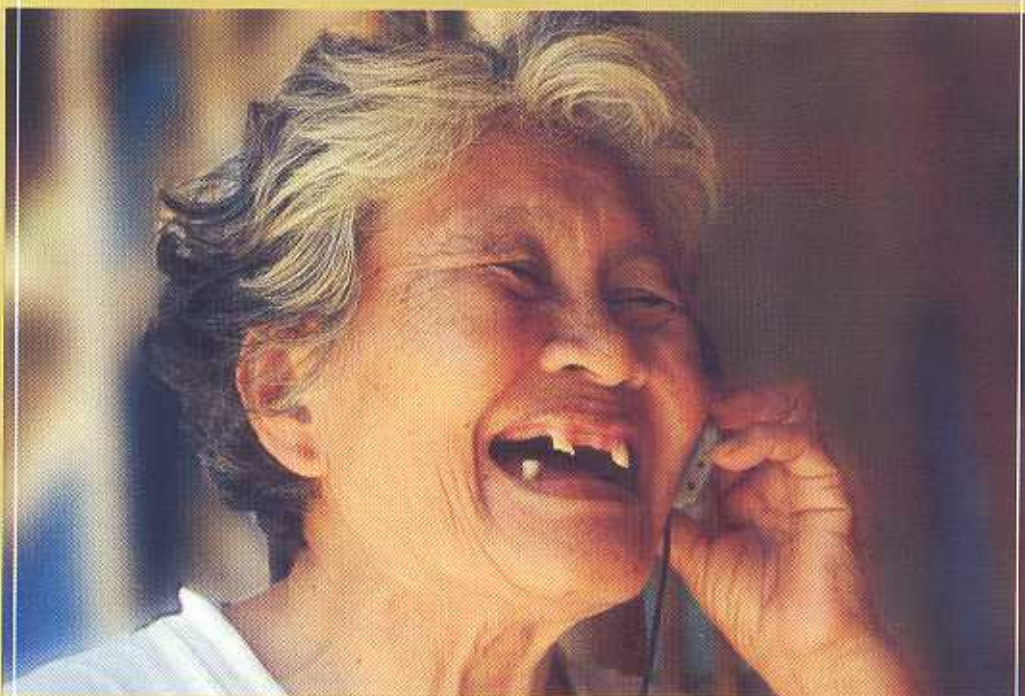
The innovative products and services have helped facilitate in the advancement of some areas where NWTF is involved. With the rapid enhancement in technology, it has become important to introduce information technology to the poor to promote entrepreneurship that may jump start eradication from their poverty status. Moreover, the basic necessities, like education, can make the children of the members aspire for an occupation that may aid in the family income.

Progress is essential in the way of life of man. With the changing times, one has to be a step ahead, looking into a vision that can make their existence move forward. The development of the different means can be aimed at the basic elements of humanity. Man does not just have to survive. He can live a quality of life.

There will be many more years to come. For 2006, NWTF has focused on the social impact on the lives of the families in the communities where they have opened their doors. The trail does not end there. The opportunities are endless and the dreams are boundless. The future has never looked brighter for the possibilities in empowering the poor with different innovative services in promoting the economy in the micro-finance world.

Innovating in Communication

through Dungganon Village Phone Direct



Mrs. Nilda Ermac

The Village Phone started in Bangladesh where access to communication in far-flung areas was non-existent. To address the problems of telecommunication gap in rural villages, they looked for a sustainable solution by using the existing infrastructure of the telecom in Bangladesh, with the use of an external antenna attached to the home of an existing Grameen bank client. With this program, they came up with a solution not only for its convenience and affordability but also to serve as an income-generating tool for the poor.

Being a micro-finance institution catering to the very poor segment of the population, NWTF is determined to implement the Village Phone Program as it has seen the impact that it can do to rural communities with no or very little access to telecommunications. This system was replicated in Uganda and Rwanda around 3 years ago with the same notion of reaching the poor and accomplishing its goal. To date, it has achieved worldwide success in those areas.

NWTF piloted the Village Phone Program in partnership with Grameen Foundation USA in four towns namely: 10 sites in Cauayan, 5 sites in Hinobaan, 5 sites in Bayawan and 5 sites in Dumaguete. The pilot project was a success that proved to NWTF, indeed, there is a market for the Village Phone in the Philippines despite the fact that there are 40 million phone subscribers in the country. They are all successful with a 100% repayment and an average increase in income of P200-300 net per week. Moreover, because of auto-loading, there is an additional of P400-500 per week.

Knowing this situation, NWTF will install more village phones in rural areas, especially in areas where it is operating in the Visayas but using different models. NWTF has seen the potential benefits of the project to the people in the countryside. With this in mind, NWTF is also willing to be partners with other micro-finance institutions willing to deploy village phones in their respective areas of operations.

There are no limitations in communications that may link people to other places locally, nationally or globally. There are also no restrictions in promoting entrepreneurial skills that would provide employment to people. This was made possible because of one thought – the Village Phone. We only have to believe that with modern technology and innovation, dreams may come true.

Trike Fund Loan in Puerto Princesa Innovating Livelihood



There is recognition in the fact that there are diverse groups with unique needs. The different avenues in the whole economic strata have given more options for organizations to get involved in. There are various ways and methods to go about in meeting these needs. To step into that realm may shift into a different medium that will still lead to one's goals. NWTF has given importance to continually develop various products and services that will suit the needs of a particular group to widen the organization's social impact.

During the last quarter of 2005, Negros Women for Tomorrow Foundation was selected for the administration and management of a tricycle multi-purpose fund under the Tricycle Kabuhayan at Ekolohiya (TRIKE), a project of the



City Government of Puerto Princesa (CGPP) funded by the Asian Development Bank (ADB) through its Poverty and Environment Program (PEP). The project that already started last June 2006 is a provision under the 50-50 Tricycle Scheme making NWTF engaged in the livelihood component.

When a tricycle driver enters through the individual loan program, he only has to show asset/s that may serve as collateral in order to avail of it. With the Group based Loan, the Grameen system is followed where the five members that form a group will serve as the collateral. Centers made exclusively for Tricycle Drivers will enable them to share their thoughts and ideas where discipline and responsiveness among the members may be promoted. If they decide to enter into the TODA (Tricycle Operators and Drivers Association) or Association Loan, they may venture into a bigger business with the association or partnership of two or more TODAs.

The TRIKE Fund aims to provide financial assistance among tricycle drivers to reduce ambient air and noise pollution from tricycle operators in order to improve health and environment in the City through the purchase and application of cleaner technologies, as well as provide livelihood options among the drivers who are also one of the poorest groups in the city. NWTF feels that by providing these people alternative sources of income, the environment can be protected, pollution will be reduced and most importantly, their quality of life improved. An innovative challenge may lead to a destination of different endeavors.



Empowerment in Innovation

through Poverty Progress Index (PPI) with the Social Performance Management

When an institution is being built, the viability of the economic feature becomes an important aspect where one is able to detect the finance and business reputation for the company. In the social business world, an institution in micro finance faces the challenge of reaching the goal of their vision mission.

Negros Women for Tomorrow Foundation is present in the following areas:

Negros Occidental, Negros Oriental, Cebu, Palawan, Bohol
Samar, Northern Samar, Eastern Samar, and Southern Leyte

The vision mission is to be a sustainable institution to the very poor by building "Dungganon" communities where they can be provided with sustainable financial and client-responsive developmental services. NWTF would like to cater to the bottom 30% of the very poor.

With this goal in mind, it becomes inevitable that NWTF is able to measure the social performance of its clients. Social Performance is defined as the effective translation of an institution's social mission into practice. The measurement impact of this performance is done through the Poverty Progress Index (PPI). This tool becomes a source of information to monitor and determine the status of each member in terms of their poverty level, income, productive assets acquired and improvement of life since their involvement with Project Dungganon.

With the PPI, poverty movement can be fastened to the finance performance that tests the product in order to find out whether or not it is targeting the poor. It can also objectively measure poverty levels of clients and track how they have changed over time. Once this aspect is studied, the institution will see if the loan products and designs are effective and reaching the goal. If they are not effective, the institution can decide which product design or policy need to be changed or eradicated. Case studies show that PPI is cost effective, practical and useful for performance management.

Different innovations with products and services used in micro finance institutions, like NWTF, must have the qualities that can be geared towards the vision mission. To empower the members with this novelty promotes confidence and a sense of ownership that will help build, not just their lives, but also the community.



Empowering the Farmers

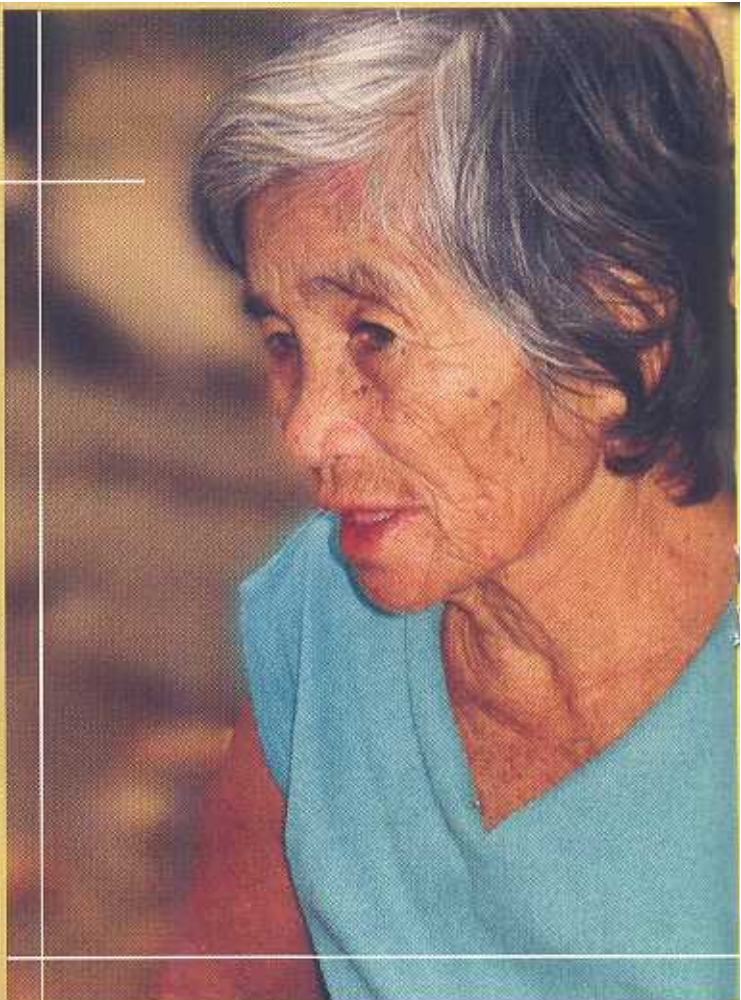
Leonora Caldemon...a widow...

While chewing tobacco, this 69-year old Agrarian Reform Beneficiary, candidly told us the story of her life as she goes through the events that are still vivid in her mind.

In the beginning, she would go to the town proper and borrow P10,000 from a money-lender. From P10,000, she will have to repay the money-lender P16,000. The payment scheme has been a heavy burden, not just to her, but to other farmers who try their very best to make ends meet.

When microcrop loan program entered, she immediately decided to become a member because of the low interest rate and the seminars she would be attending. With the money she loaned, she worked on her small sugarcane farm and prayed for a miracle. Her miracle came on the day when she got her payment where she was able to repay her loan to the money-lender and the microcrop program with extra money to spend for herself.

Leonora had an unpretentious outlook about her life and God. She believes that God will take care of everything. She thanks God for giving microcrop to her so she can stand up again and have a better life. As she chews her tobacco, she gives a small smile revealing what little she had and yet had so much more.



Empowering the Poor

Leonida Jimay...wife...mother...

She was seated on her couch at her living room, a comfort she was not afforded in the past. With a smile on her face, she recalls the life she had before they had their own business with Project Dungganon 17 years ago.

When she got married to her husband, Allan, she was a housewife who depended heavily on her husband's salary.

She only finished grade four while her husband finished third year high school. Allan was working in the slaughter house as a butcher in one of the pork stalls. She had a C-section birth with her first-born. There were days when they would just be eating shrimp paste and enough rice. Then she got pregnant again with their second child.

When Project Dungganon entered La Castellana, Leonida did not hesitate to become a member. With the money she loaned, she bought a piglet and fed it until she could sell it at the right age. From there she would put back the capital and earnings to buy more pigs.



Now, Leonida and Allan have their own pork stall in the market, sells ducks and chicken, involved in rice trading, sells cow skin and has started leasing sugarcane farms. She believes that we have to work hard and be aggressive in order to cope with the call of the times. With the four children in school, she dreams of putting all them through college so they may have a better life. No matter how long the course may be, she will do everything to make sure her children finish college. With tears swelling in her eyes, she manages to smile illuminating the strength in her character. And like what they say, we live out our dreams through our children.

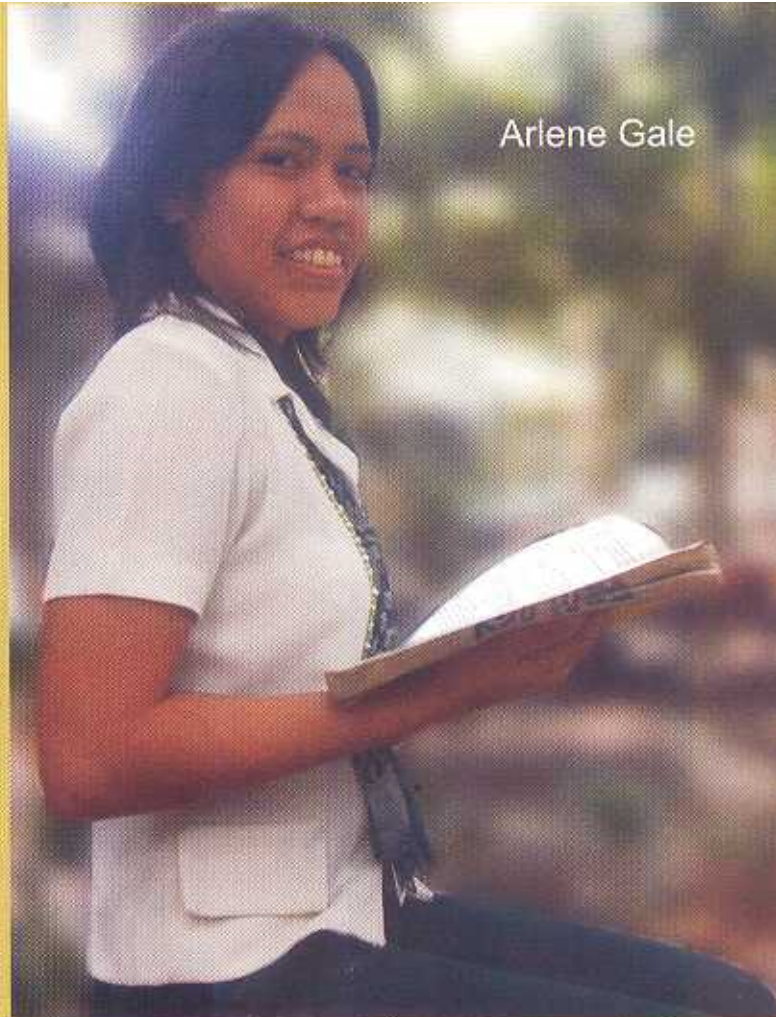
Empowering through Scholarship

Education is a basic right that has been a primary concern in our country for the past how many decades. Students given the opportunity need hard work and diligence as key factors to succeed. Since the chance has been given to them, indirectly, we are molding them and helping them shape their world. Dreams that come no matter how slow, when it has ripened with the right amount of time, can be reaped through folds that are beyond anybody's imagination. Where else will it start? One student making that small difference may become a big factor for this place to be a better world to live in.

Negros Women for Tomorrow Foundation introduced the scholarship program in 2004 as an incentive to its members in branches that have been operating for 5 years or more with very good collection efficiency. The member, whose child will be qualified, must have a good record in the center and an active member. The student must be a legitimate Filipino citizen, with good moral conduct and grades no lower than 83 but with an average of 85. Only one child can become a scholar per family.

The very first scholars of NWTF will be graduating from the University of St. La Salle by March 2008. Novi Nuñez who is taking up B.S. Management Accounting came from a private school in Sagay, Negros Occidental. Her intelligence during the initial interview with the good standing of her mother with Project Dungganon and her grades, qualified her to become a scholar. During the difficult times in school, maintaining her scholarship and looking after the piggery took a toll on her. Although her

Novi Nuñez



Arlene Gale

grades were affected, she was able to rise above the situation and continue with her studies with NWTF's program. The shift from B.S. Accountancy to B.S. Management has helped her cope with the stress of her grades while providing for her own living allowance.

Arlene Gale who is taking up B.S.C. Marketing Management had work experience of around two years outside of Negros right after high school. Upon hearing of the scholarship being offered by NWTF, she came back home, applied and waited until she was qualified. Because of the lapse from high school, because of work, she went through a big adjustment going back to school. The grueling stage of maintaining her grades has caused her to lose her scholarship for one semester. She bounced back by applying for a job in a restaurant in front of the University while going to school. When her grades have gone up, she re-applied for another scholarship with NWTF and re-qualified. At the moment, Arlene is no longer working but is very busy being a full-time student.

NWTF started with only two scholars in 2004. Now, there are 12 scholars under this program. The hope that is being given to the members paves the way for these children to seek better employment. This will help augment the income of their family. Through the direct supervision and handling of each scholar from NWTF, the scholars are constantly monitored, being pushed to go further and take the extra mile. With the continuous increase in school fees, NWTF is working towards generating more funds in order for more students to avail of the scholarship. Empowerment through education is not something that one can just wish for. It is something that one can hold on to and use to make possibilities become part of our reality.

Sustainable Livelihood Project...

A Journey Towards Empowerment



How the journey started...

Social Development of clients is one of the thrusts of Negros Women for Tomorrow Foundation. In its 20 years of service to the poor, credit always comes with innovative self-development modules during weekly center meetings. Now, with the aim of increasing women's awareness on their economic potential by intensifying their skills and productivity and eventually improving their quality of life, NWTF came up with 5 Sustainable Livelihood Courses.

Partnerships that made it possible...

Through a grant that Rocking Moon Foundation gave through Give2Asia Foundation with the generous contribution of the Department of Trade and Industry, the development of five training modules namely: *Basic Entrepreneurship*; *Basic Bookkeeping*; *Product Pricing and Costing*; *Product Development*; and *Product Packaging and Labelling* became possible. Coupled with the modules were the development of training materials (e.g. visual aids) that will help the clients.

The journey...

In 2006, the journey that started with the Introduction to Entrepreneurship as an eye opener to 10,231 clients, has moved on to the basics of bookkeeping and skills on recording business transactions and is thriving more as the roll-out continues. The course uncovered the risks and rewards of entrepreneurship and brought awareness to clients. The internationally known 10 Personal Entrepreneurial Competencies have geared clients to dream BIG for their business and achieve them.

Empowerment...

The vision that NWTF-Project Dungganon is working for is for the future that we want our client to become, where the destination that we ought to take becomes a commitment. Specifically, it is NWTF's mission to see to it that the Dungganon loan becomes a vehicle for increasing income of clients, for enabling them to save for future needs and for giving them opportunities to accumulate productive assets. Then the clients can say that they are "truly Dungganon".



Health Empowerment

through Medical Missions

Negros Women for Tomorrow Foundation (NWTF) has gone through developments from the time they have opened their doors to the micro-finance world. Not only are they reaching out to women from underprivileged areas, but have now become more concerned about their whole wellbeing. A more holistic development for every client is seen through the efforts of their medical mission program.

For the year 2006, NWTF was able to hold seven medical missions beginning March of 2006 until October of the same year. They started out in Cauayan with the Diabetes Information Team headed by Dr. Angel Araneta then off into the different towns with the local doctors and the Negros Occidental Provincial Medical Teams headed by Dr. Efren Tumimbang in Cadiz, Victorias, Kabankalan, Maasin of Southern Leyte, Ubay of Bohol and La Castellana.

Four to six hundred clients from a particular branch participate in this program every time there is a mission. During the event, the medical doctors and health officials offered basic medical consultations, health and lifestyle diseases lectures and handed out vitamins and sample medicines.

On top of that, NWTF conducted an on-the-spot micro-insurance consultation for members who have inquiries on some issues, their status or claims on their loans. For some of the branches, they also held personnel hiring tests and initial interviews for the children of the members who qualify or for applicants within the community who would like to work as field officers with NWTF.

The encounter has enriched not just the NWTF staff and doctors but also the members. The knowledge learned has contributed to the well being of the members not just physically and mentally but also emotionally and spiritually. This occurrence of sharing and engaging bridges the gap between the privileged and the underprivileged. Health empowerment can create small miracles.

To the doctors who worked with the medical mission, Negros Women for Tomorrow Foundation would like to thank you for your generosity.



Professor Muhammad Yunus

2006 Nobel Peace Prize Winner

"Poverty is not caused by the poor people but by the system we built...
We did something wrong with the birth of poverty.
So let's do something right to make poverty disappear."

Professor Muhammad Yunus
Grameen Bank

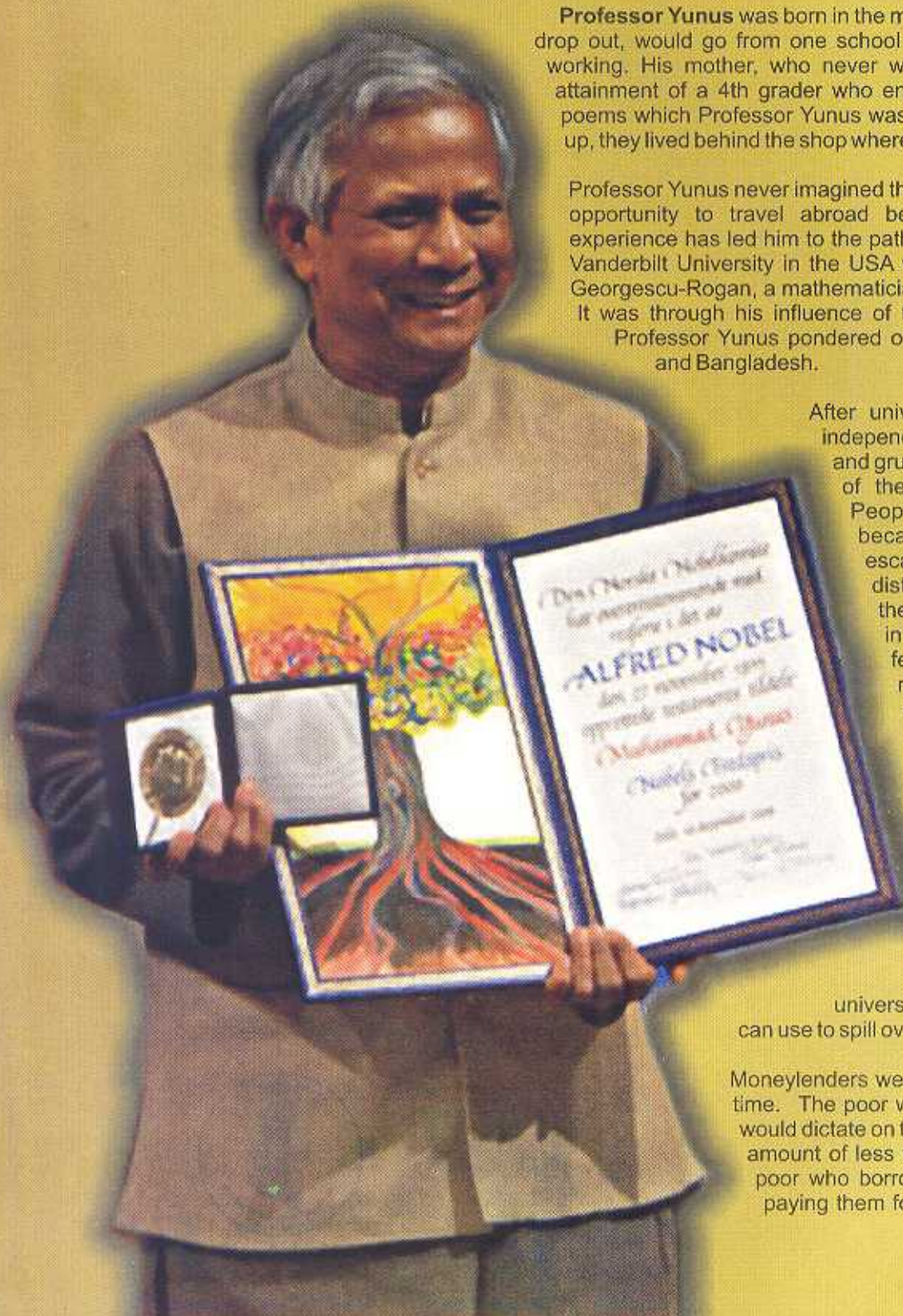
Professor Yunus was born in the middle of WWII. His father, a school drop out, would go from one school to another but eventually started working. His mother, who never worked at all, had an educational attainment of a 4th grader who enjoyed reading books and reciting poems which Professor Yunus was very much exposed to. Growing up, they lived behind the shop where his father worked as a jeweler.

Professor Yunus never imagined that he would be able to be given the opportunity to travel abroad because of his education. The experience has led him to the path of a Fulbright Scholarship at the Vanderbilt University in the USA where he met Professor Nicholas Georgescu-Rogan, a mathematician, philosopher and an economist. It was through his influence of theories mixed with reality where Professor Yunus pondered on the situation besotting Pakistan and Bangladesh.

After university, he went back to a new independent Bangladesh. It was a difficult and grueling period for all of them because of the famine that struck the nation. People were dying in the streets because of hunger with numbers escalating. What was even more distressing is the fact that the news of the epidemic was not being published in the newspapers. Professor Yunus felt it was his duty to convince one reporter to inform and show the realism of the plight.

However, this sense of duty was not enough for the solution to poverty was not being addressed. He wanted to touch other people, to see where they live, to talk to them and make himself useful to other people even just for a day. He says, "There is a wisdom acquired while in university. It is this same wisdom that one can use to spill over into the people."

Moneylenders were very popular to the poor at that time. The poor were exploited by the lenders who would dictate on the price of their goods for a measly amount of less than what the item is worth. The poor who borrowed money from them were not paying them for millions of dollars but only for a



few pennies. This fact stunned Professor Yunus paving the way to give more dent to his determination to do something about their predicament. With \$27 on hand, he lent his money to 42 people, which liberated them from their debts.

The women thought that the sincere and generous gesture he offered was a miracle. With only a few dollars, these people became happy which triggered the idea for Professor Yunus to go to the local banks and let them do business with the poor. His idea, as preposterous as it may sound, did not destroy the fire burning inside him. He was determined to help these women that he vouched to be the guarantor for them even with the hesitance of the banks.

"If you don't change the system there will always be rich people and poor people. I'm trying to change the people so even the poor people are capable just like everybody else."

Professor Muhammad Yunus
Grameen Bank

In 1983, after writing the bank law that was approved by the government, Grameen Bank was born. From there, with the consultation from the members, they made decisions for their groups which were aspirations to make them live with dignity, have a better life and provide education for their children. They focused on their needs like their food, health and a housing program where they can live in more decent homes. Today there are more than 600,000 houses built with Grameen Bank loans under the women's names. With only 5 women to start out a group to get credit from Grameen Bank, this system shows one of the essentials in Grameen.

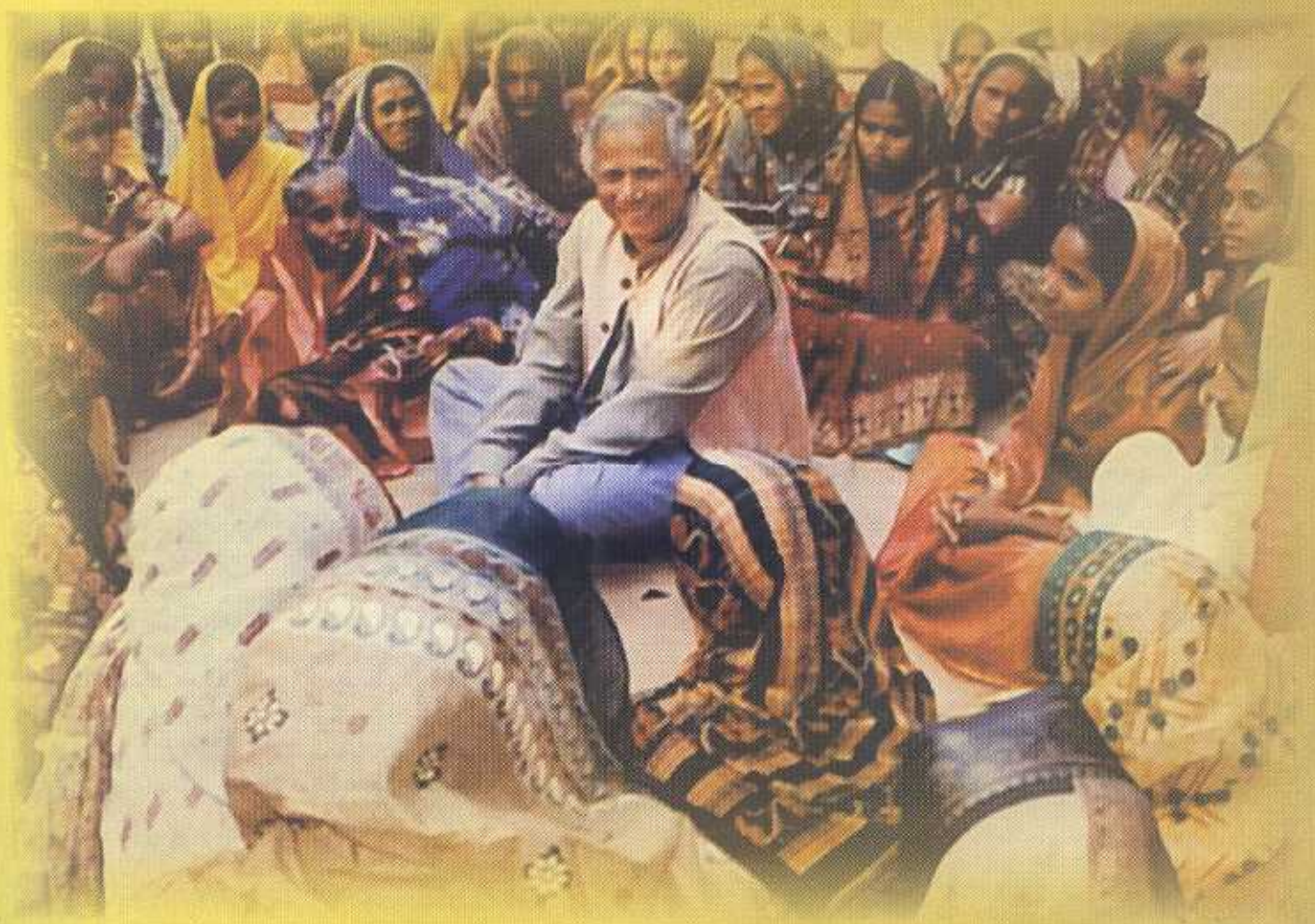
Grameen Bank is best known for bringing power in micro-finance to over 4 million people in Bangladesh. This system has been used as a pattern in most micro-finance institutions. Its success has contributed to the upliftment of the lives of hundreds of thousands of people where it was used as a tool to crush poverty. As long as poverty exists there is a menace lingering that may still be a hazard to peace. The vision-mission has proven that when you design your theory or work clearly, it can be put into action where results become tangible. Nothing and no one should affect us in our goal in order to achieve the dreams we have that may contribute to the betterment of society. We become the designer.

Professor Muhammad Yunus was given the Nobel Peace Prize Award of 2006. Such honor was shared with everybody involved in Grameen. Whether it be for profit or non-profit, Grameen Bank's involvement is really for the benefit of the poor people. Venturing into textiles, housing, telecommunications, education and health care has shown the families a sense of being, a sense of belonging and a sense of one's self. If micro-credit and information technology can be brought to the poor people then it will be faster for them to get out of poverty.

And the rest is history...

"This is a bank owned by the poor people... We do things that cut across... One is poverty that is a threat to peace... I believe that credit is a human right..."

Professor Muhammad Yunus
Grameen Bank



REPORT OF INDEPENDENT AUDITORS



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PRC-BOA Registration No. 0003
SEC Accreditation No. 0004-FR-1
BSP Accredited

The Board of Trustees and Members
Negros Women For Tomorrow Foundation, Inc.

We have the accompanying financial statements of Negros Women for Tomorrow Foundation, Inc. (a nonstock, nonprofit corporation), which comprise the statements of assets, liabilities and fund balance as at December 31, 2006 and 2005 and the statements of income and expenses, statements of changes in fund balance and statements of cash flows for the years then ended, and a summary of significant accounting policies and other explanatory notes.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Philippine Financial Reporting Standards. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with Philippine Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making these risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Negros Women for Tomorrow Foundation, Inc. as of December 31, 2006 and 2005 and its financial performance and its cash flows for the years then ended in accordance with Philippine Reporting Standards.

Manabat Sanagustin & Co.

February 23, 2007
Makati City, Metro Manila

NEGROS WOMEN FOR TOMORROW FOUNDATION, INC. (A Nonstock, Nonprofit Corporation) PARENT COMPANY STATEMENTS OF ASSETS, LIABILITIES AND FUND BALANCE

		December 31	
	Note	2006	2005
ASSETS			
Current Assets			
Cash and cash equivalents	5, 6, 18	P47,931,585	P90,490,477
Receivables - net	5, 7, 8	395,185,835	345,403,594
Total Current Assets		443,117,420	435,894,071
Non-current Assets			
Investment in subsidiary	5, 9	55,000,000	55,000,000
Investment in associate	5, 10	1,250,000	1,250,000
Property and equipment - net	11	46,872,534	46,960,103
Other assets	5, 12	16,249,795	17,205,855
Total Non-current Assets		119,372,329	120,415,958
		P562,489,749	P556,310,029
LIABILITIES AND FUND BALANCE			
Current Liabilities			
Accounts payable and accrued expenses	5	P76,489,817	P52,207,010
Accrued interest	5, 13, 14	1,596,758	2,671,159
Due to members	5, 13	131,367,239	115,616,951
Current portion of loans payable	5, 14	68,218,544	63,097,548
Total Current Liabilities		277,672,358	233,592,668
Loans Payable - net of current portion	5, 14	196,473,133	238,972,467
Total Liabilities		474,145,491	472,565,135
Fund Balance		88,344,258	83,744,894
		P562,489,749	P556,310,029

See Notes to the Financial Statements.

NEGROS WOMEN FOR TOMORROW FOUNDATION, INC.
(A Nonstock, Nonprofit Corporation)
PARENT COMPANY STATEMENTS OF INCOME AND EXPENSES

		Years Ended December 31	
	Note	2006	2005
INTEREST INCOME			
Loans and advances to customers		P139,669,617	P127,595,122
Deposits and short-term placements with banks		1,549,440	6,030,112
		141,219,057	133,625,234
INTEREST EXPENSE			
Loans payable		32,164,695	32,810,182
Due to members		2,721,827	1,558,637
		34,886,522	34,368,819
NET INTEREST INCOME		106,332,535	99,256,415
PROVISION FOR PROBABLE LOSSES	8	6,761,728	11,859,210
NET INTEREST INCOME AFTER PROVISION FOR PROBABLE LOSSES		99,570,807	87,397,205
OTHER INCOME			
Service fees		31,520,633	27,227,555
Miscellaneous		2,331,265	1,080,330
		33,851,898	28,307,885
OTHER EXPENSES			
Salaries, wages and bonuses	15	60,712,691	54,881,890
Travel and transportation		20,242,335	16,701,349
Employee benefits	15, 16	9,828,927	9,489,841
Depreciation	11	6,833,187	6,564,740
Stationery and office supplies		4,681,644	4,468,575
Representation and entertainment		4,302,484	2,945,569
Members' incentives		4,002,636	4,206,835
Rent	17	3,241,500	2,754,789
Light and water		2,466,934	2,186,366
Postage, telephone and telegram		2,465,049	1,888,089
Seminars and training		1,931,718	1,164,140
Repairs and maintenance		1,323,095	1,333,792
Professional fees		1,217,896	822,260
Foreign exchange loss	18	1,016,074	184,326
Insurance		200,416	232,864
Miscellaneous		4,445,155	1,294,555
		128,911,741	111,119,980
NET EXCESS OF INCOME OVER EXPENSES		P4,510,964	P4,585,110

See Notes to the Financial Statements.

NEGROS WOMEN FOR TOMORROW FOUNDATION, INC.
(A Nonstock, Nonprofit Corporation)
PARENT COMPANY STATEMENTS OF CASH FLOWS

	Years Ended December 31	
	2006	2005
CASH FLOWS FROM OPERATING ACTIVITIES		
Excess of income over expenses	P4,510,964	P4,585,110
Adjustments for:		
Depreciation	6,833,187	6,564,740
Provision for probable losses	6,761,728	11,859,210
Receivables written off	(12,277,798)	-
Loss (gain) on disposals of property and equipment	(27,265)	148,509
Interest income	(141,219,057)	(133,625,234)
Interest expense	34,886,522	34,368,819
Operating income before working capital changes	(100,531,719)	(76,098,846)
Increase in receivables	(44,266,171)	(69,590,376)
Increase in accounts payable and accrued expenses	24,282,807	14,550,187
Cash used in operation	(120,515,083)	(131,139,035)
Interest received	141,219,057	133,625,234
Interest paid	(35,960,923)	(30,744,162)
Net cash used in operating activities	(15,256,949)	(28,257,963)
CASH FLOWS FROM INVESTING ACTIVITIES		
Additions to property and equipment	(6,773,353)	(10,029,250)
Proceeds from disposal of property and equipment	55,000	740,000
Investment in subsidiary	-	(55,000,000)
Decrease in other assets	956,060	51,504,091
Net cash used in investing activities	(5,762,293)	(12,785,159)
CASH FLOWS FROM FINANCING ACTIVITIES		
Grants and donations received during the year	88,400	3,130,004
Increase in due to members	15,750,288	10,910,549
Proceeds from (payments of) loans - net	(37,378,338)	70,617,984
Net cash provided by (used in) financing activities	(21,539,650)	84,658,537
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(42,558,892)	43,615,415
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	90,490,477	46,875,062
CASH AND CASH EQUIVALENTS AT END OF YEAR	P47,931,585	P90,490,477

See Notes to the Financial Statements.

Negros Women for Tomorrow Foundation

Consolidated Performance Indicators

For the period December 31, 2006

I.	OUTREACH	78,396
II.	COLLECTION EFFICIENCY & PORTFOLIO QUALITY	98.17%
III.	PORTFOLIO AT RISK	2.80%
IV.	SUSTAINABILITY:	
	OPERATING COST RATIO	35.06%
	OPERATIONAL SELF-SUFFICIENCY	102.64%
	FINANCIAL SELF-SUFFICIENCY	101.21%
V.	CAPITAL ADEQUACY/LEVERAGE	
	EQUITY TO ASSET RATIO	15.71%
VI.	LIQUIDITY	
	CURRENT RATIO	160.27%



NEGROS WOMEN FOR TOMORROW FOUNDATION, INC.

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