

2020

ANNUAL REPORT



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ABOUT THE COVER

The year 2020 was a test of our strength as an organization. We were hurled with the challenges of the COVID-19 pandemic impeding our operations, and it has caused fears and uncertainties in our ranks. However, the organization has remained focused on serving our FAMILY—our beloved clients and our resilient staff.

Through collective efforts, the organization was able to navigate throughout the year. We continue to be inspired by the smiles on our clients' faces, which shows a promise of hope that soon everything will be better.

The mark we have made in the lives of hundreds of thousands of women and families continues to fuel our desire to effect change in the lives of others, especially those in need. It may have been 36 years since we started this journey, but the fire in all of us is only burning brighter.



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PROJECTS



PROJECT DUNGGANON

Project Dungganon aims to help poor women from rural communities achieve self-reliance and rise above the mire of poverty by providing them with the training and the credit to start or maintain their own small business ventures. By providing access to collateral-free credit through loans and other services, Project Dungganon helps them discover their own entrepreneurial spirit and realize their potential to effect positive change.



PROJECT KASANAG

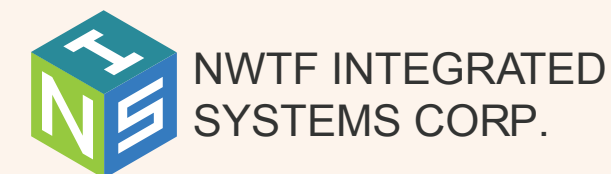
Kasanag means light that shines bright in Hiligaynon. Project Kasanag offers opportunities to rural and urban micro entrepreneurs by providing low-interest individual loans that will allow them to acquire business assets and capital to finance their growing business.

SUBSIDIARIES



DUNGGANON BANK INC.

DBI provides relevant and professional banking services to the poor, including access to ATM and POS machines in the rural areas.



NWTF INTEGRATED SYSTEMS CORPORATION

NIS provides the technology infrastructure and develops systems that support NWTF operations, including a state-of-the-art data center that caters to the needs of NWTF and DBI.



Message from the **EXECUTIVE DIRECTOR**

Ms. Suzzette D. Gaston

2020 will go down in history as the most challenging and bewildering year for NWTF and everyone in the world. Except for successive calamities like typhoons and the Taal volcano eruption in January, the year began quite typically. We had already started implementing our expansion plans in Southern Luzon, doing all the preparatory work to open new branches by March or April. New personnel were hired and underwent the final phase of their training; managers and supervisors to lead them appointed.

In January and February, we occasionally heard the news about a few international tourists who fell sick with a strange SARS-like illness. We all became “clean-conscious,” taking care to disinfect high touch areas, but life continued as usual. However, some of the scheduled International conferences got canceled one after the other.

In mid-March, because of rising COVID-19 transmissions, the Inter-Agency Task Force (IATF) suddenly announced a travel stoppage by March 14, 2020. We had to scramble and quickly recall home all the Head Office staff traveling around the country either on branch visits or for external training. Following the National Government’s guidelines, all those who traveled from other parts had to quarantine and work from home for two weeks, and only 50% of the staff could work on-site at any time.

Despite the government guidelines, infections quickly increased, compelling the local government to declare Enhanced Community Quarantines (ECQ) or a total lockdown from March 30 until May 15, 2020. During ECQ, only one family member was allowed out of their homes to buy groceries and food supplies. And only essential trades and front-liners could work on-site; however, their respective employers must provide transportation as there was no public transportation allowed.

Even as each one was facing personal and family-related challenges, top of mind for the management and staff was the clients’ well-being. The Loan Officers continued to communicate and check on the welfare of clients and their families, primarily as they could not conduct the regular center meetings.

The NWTF Board and Management, for its part, committed to continuing to pay the employees’ salaries during the lockdown giving the team the peace of mind to focus on the work at hand, and thinking of new and innovative ways to address the challenges brought about by the pandemic.

During this time, when only a skeleton workforce could work on-site, there were many socially distanced and online meetings by Top Management to map out new strategies for when the lockdown eased. Because

everything was so volatile, management came up with several scenarios accompanied by plans to address each challenge.

One solution became apparent: if travel continues to be limited and face-to-face interaction was not allowed, the best way to continue to work as a team and to provide clients with the services they needed was to go digital, online, and through social media.

It was also providential that we organized the Communications and Events Department in early March 2020. The team’s expertise in crisis communication was vital in helping us formulate and design an effective communication strategy for all our stakeholders.

At this time, we truly appreciated the software donations from Google and Microsoft. Each department could conduct online meetings using Google Meet, Hangouts, or Microsoft Teams, allowing them to collaborate and continue work even while most of them were working from home.

By June, we started to roll out the digital solutions: first by issuing Dungganon Bank e-Money Cards to Project Dungganon Clients so they could withdraw their money from ATMs nearest to them. After the Bayanihan Act Moratorium, clients who could pay their dues were also allowed to send their payments via DBI’s cash remittance partners.

As for the non-financial services, organizing Zoom Webinars for clients was quickly rolled out, enabling the Client Services Department to continue their skills-training

and other essential webinars clients badly needed to address the challenges they faced.

Our Client Wellness Unit also moved quickly to transform the large-group medical missions into center-based health checks, keeping communities safe by serving only those who lived within the same neighborhood or area.

When even medical visits were discouraged by the Barangay leaders for fear of COVID-19 transmission, the Client Wellness Unit encouraged clients to take advantage of the Telemedicine services where they could consult with a physician via phone or instant messaging.

2020 has been a roller coaster ride. We are happy to have remained steadfast despite all the challenges and hopefully continue to stay resilient and start our recovery in 2021. However, we also had to face down threats of COVID-19 infections and transmissions, periodic lockdowns, and the economic repercussions of the pandemic.

I hope that once all of us get vaccinated, a better normal will rise out of this. And when we look back on 2020 years from now, I know that we could say that we came out of this global scourge stronger and even more committed to the path we have chosen for NWTF: eradicating poverty in our part of the world.

For now, we must stay steadfast and unswerving to our vision of becoming “a sustainable institution of change by building vibrant Dungganon communities” and our mission “to provide sustainable financial and client-responsive developmental services to the poor.”

Message from the **BOARD CHAIRPERSON**

Ms. Maria Teresa Montelibano



Because of COVID-19, we are all living in the most challenging time of our lives. For us born either right before, during, or immediately after World War II, our families also experienced incredible hardship. It is hard to imagine that something this big would happen in these modern times, and we would be left helpless and uncertain on how to keep our loved ones safe from an invisible enemy.

Most experts say that this is a once-in-a-century pandemic, referring to the 1918 Spanish Flu pandemic as the last worldwide outbreak, where 20 to 50 million people were estimated to have died. However, I do not remember reading about it in our Philippine History books. I recently googled if the Philippines was affected by the Spanish Flu and learned through a blog that 80,000 people died, and Negros Island was one of the islands hardest hit by the disease.

Advances in science, technology, and communications are helping us combat the impact of this SARS-COV-2 virus. The lockdowns, community quarantines, mask mandates, and social distancing measures enacted by the National and Local governments are practical tools that safeguard communities and the citizenry.

However, these measures also negatively affect economic activity, especially those who exist hand-to-mouth for their living. Most of our clients fall into this category. When the

lockdowns happened, many of them had to stop their business activities, and they had to use their working capital to feed their families.

On top of the COVID-19 impact, our clients suffered through many natural calamities like the Taal volcano eruption in January 2020. The series of typhoons, accompanied by floods, also hit and affected many areas of our operations in 2020.

The one advantage for us is that NWTF already has rapid-response procedures to distribute emergency rations to the clients affected by such calamities. However, this time the Branch staff experienced more difficulties because of the scarcity of supplies, travel restrictions, and the social distancing measures.

Throughout 2020, the Board supported management's initiatives and innovations to address the challenges brought on by COVID-19. The Board Committees also met periodically to work with management in developing new policies and guidelines that appropriately addressed the new conditions brought about by the pandemic. The Board also met monthly after the lockdowns eased to support management and keep track of operations performance.

However, despite best efforts, the rolling lockdowns in Branches hurt our bottom line. Operations also had to deal

with the diversity of COVID-19 measures set by individual local governments or by Baranggay (village) leaders.

As you see in the following pages, the 2020 Metrics do not compare well with the 2019 figures. We ended the year with 9% fewer Active Clients with Loans from the previous year. Loan Disbursements for the year were considerably less than 2019 numbers. Our year-end Portfolio decreased by more than half a billion pesos; Portfolio-at-Risk increased to almost 23%.

I cannot remember if we ever had PAR this high in all our 36 years as an organization. On paper, we also suffered a Net Loss of P300 Million primarily due to the Allowance for Bad Debts to cover the aging Loans Receivable.

Our saving grace is that NWTF has grown exponentially in the past ten years and has achieved sufficient economies of scale and borrowing capacity that now provide us with the buffer that will help us hurdle the challenges as they come.

The challenges brought on by this COVID-19 experience made us realize that we cannot continue to rely on what

worked for us before. COVID-19 has handicapped our growth and challenged our ability and capability to deliver the necessary financial assistance and non-financial services to our clients.

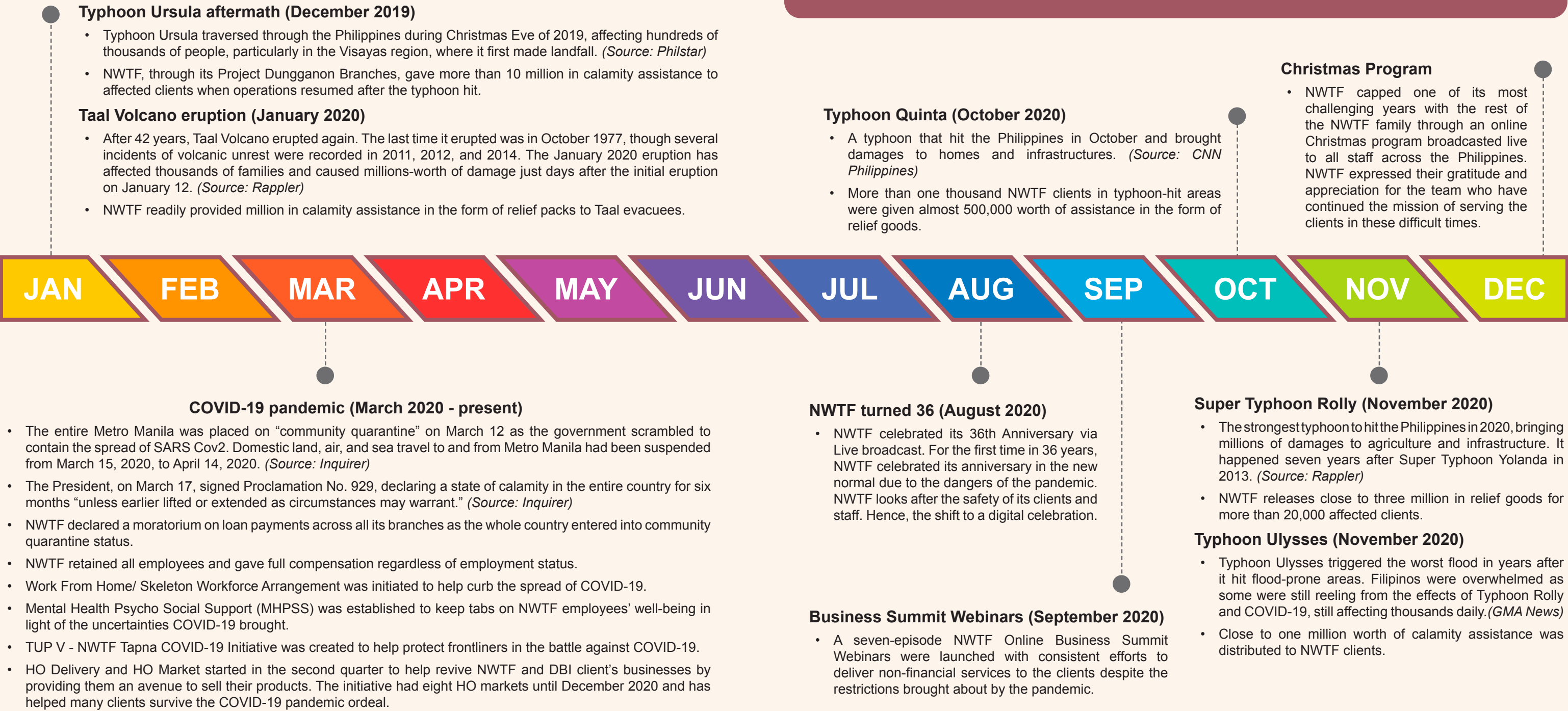
As an organization, NWTF has always been proud of its pioneering and innovative spirit. COVID-19 made us aware that we may have become lax and reliant on a formula that worked so well for us pre-pandemic.

In addressing the "new normal," NWTF has chosen to see these difficulties, not as a threat, and we will not remain in reactionary or survival mode. We choose to think of them as opportunities to streamline our operations and be more proactive by addressing each obstacle with agility and flexibility and by being quick in resolving our clients' and employees' concerns.

As long as we continue to face new trials brought about by COVID-19, we shall focus all our effort to see new opportunities instead of adversities, new possibilities instead of stumbling blocks. By doing this, we will surely come out of this tunnel a more robust, more stable, and stronger NWTF.

2020 TIMELINE

Brief Overview of what has transpired in 2020



FACTS & FIGURES

3,611,408,445

Portfolio (Php)

7,016

Average Portfolio (Php)

22.95%

PAR

9,802

Average Loan Size (Php)

7.18

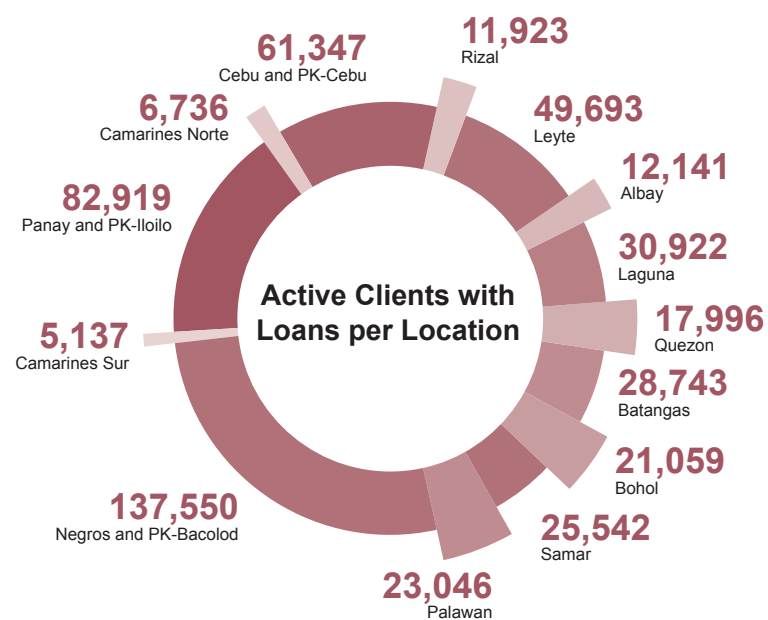
Average Loan Term

514,754

Active Clients with Loans

562,495

Active Clients



FACTS & FIGURES

2,293

Active Clients with Loans

293,137,471

Portfolio (Php)

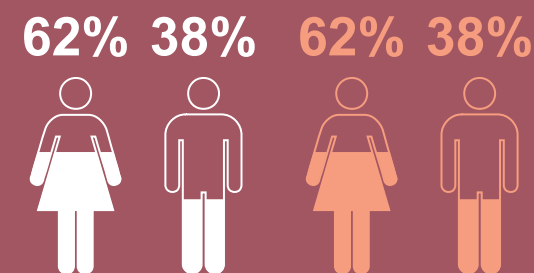
81,936,128

Total Assets (Php)

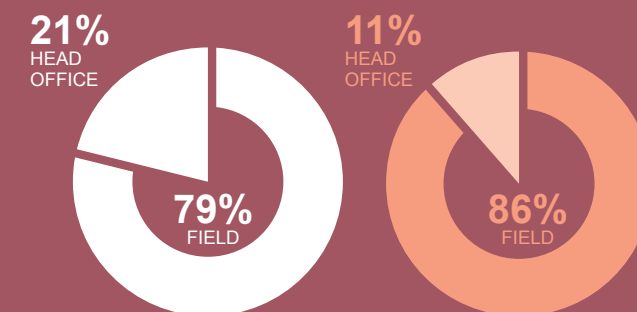
The NWTF Team

● 2019 ● 2020

3,823
3,273
Number

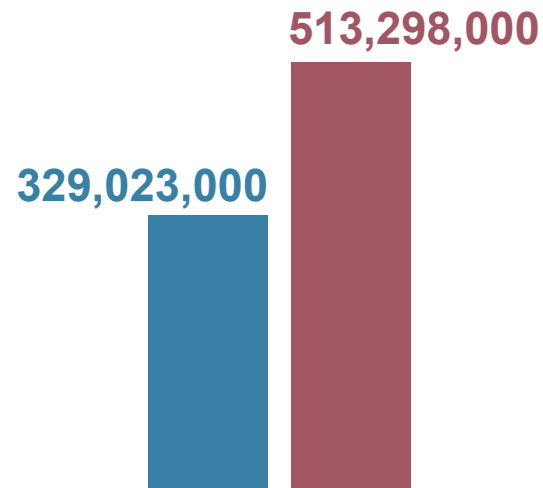


Gender

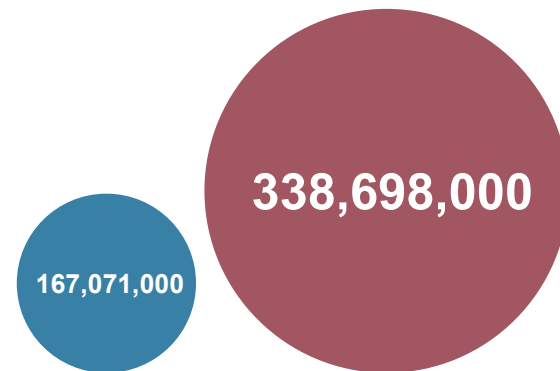


FACTS & FIGURES

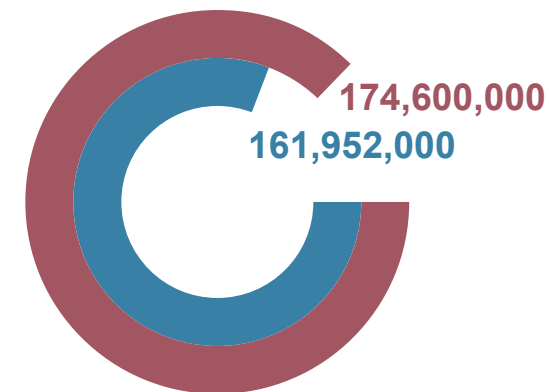
● 2019 ● 2020



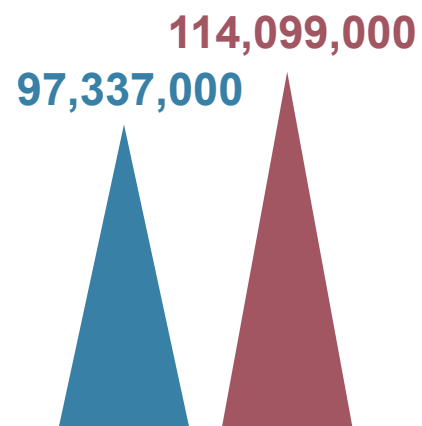
Total Assets (Php)



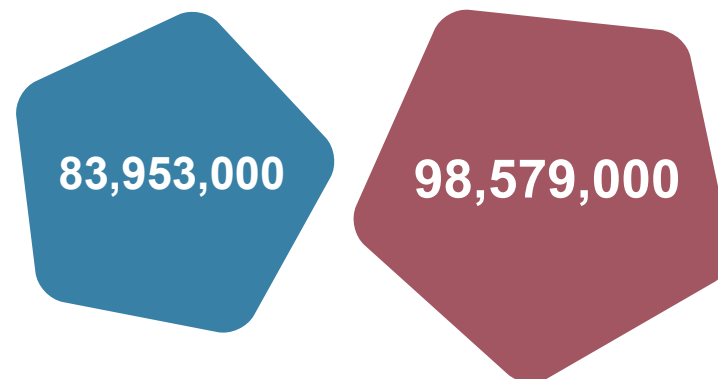
Total Liability (Php)



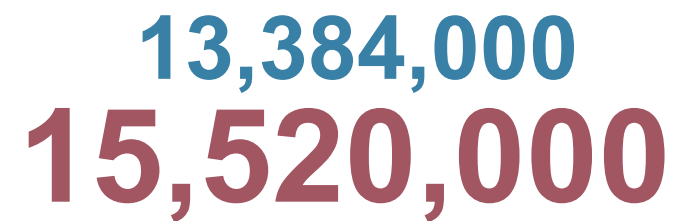
Total Equity (Php)



Total Revenue (Php)

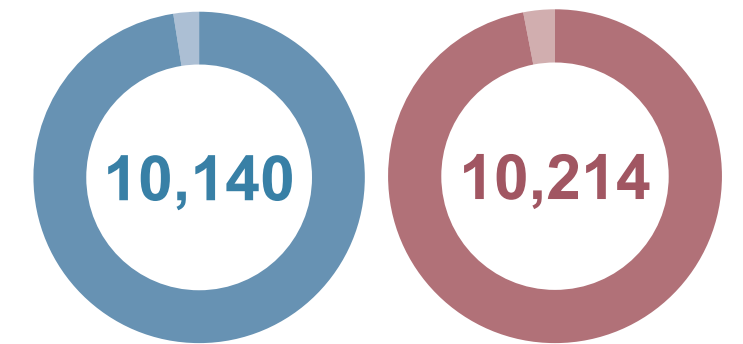


Total Expenses (Php)

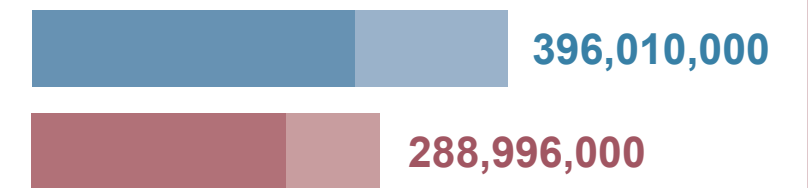


Net Income (Php)

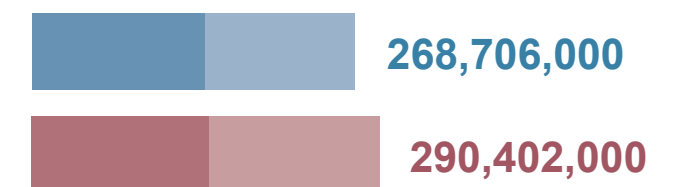
Microfinance (2019) Microfinance (2020)
Non-Microfinance (2019) Non-Microfinance (2020)



Active Clients with Loans



Disbursements



Portfolio (Php)

36TH Anniversary

Because of challenges brought about by the COVID-19 pandemic, Negros Women for Tomorrow Foundation (NWTF) celebrated its anniversary on a digital landscape for the first time in 36 years.

With almost 4000 employees who participated in the on-line event, NWTF commemorated the anniversary on the Workplace by Facebook app via live broadcast. Everyone had a chance to view the live event in their respective areas across the Philippines.

NWTF's mission of providing client-responsive developmental services to the poor was promoted and reinforced during interactive segments of the anniversary program. Inspiring messages from the management also inspired and strengthened everyone's drive to serve the NWTF clients, especially in these crucial times.

During the online event, NWTF continued with its long-standing tradition of recognizing employees for their contributions and years of service to NWTF. The 338 service awardees who received the awards and were showcased altogether in a beautifully presented slideshow.

The COVID-19 pandemic is the biggest test and threat that NWTF has faced in its 36 years of existence, but it is also proving the flexibility and innovative mindset of the organization as it continued to provide access to financial and non-financial services to its more than 500,000 clients in 194 branches amid the pandemic by quickly shifting to digital and online services, thus safeguarding both clients and staff from the dangers of COVID-19 and complying with the government's social distancing and safety measures.

During the anniversary month, NWTF teamed up with TUP-Visayas to conduct a stress debriefing seminar with topics on stress debriefing, stress management and self-care. The workshop aimed to capacitate HR Staff and other supervisors to assist the NWTF team adjust to the "new normal" caused by the pandemic.

Two H.O. Markets were also organized as part of the anniversary celebration. Following social distancing protocols, the Dunganon Markets enabled clients to sell their products in a safe venue. This was just another NWTF innovation to find new ways of helping its clients in these uncertain times.



Intending to end the year on a hopeful note, NWTF held an online Christmas program urging all employees to continue their commitment to the organization's mandate.

A variety of performances were participated in by the talented members of the NWTF-Dunganon family from the Head Office and the Branches. The presentations featured a dance number, an organization-wide song, and the NWTF Christmas ID.

The splendid performances were broadcasted to the entire NWTF-Dunganon family across the Philippines. From the dancing to the groove of the 90's music, feeling the spirit of Christmas despite being miles apart, and getting inspired by a heartfelt Christmas ID for everyone in the Dunganon family.

The main theme of the Christmas Program was RENEWED HOPE, especially for 2021, as repeatedly mentioned during the program.

The program ended with a video greeting from the NWTF founders: Suzzette D. Gaston and Corazon A. Henares. They both expressed NWTF's commitment to look out for the Dunganon family and to remind everyone that we should do our best to keep the Dunganon Spirit alive.



#WeAreDUNGGANON

People nowadays spend most of their time on social media, especially with the limitations on travel and recurring lockdowns in various parts of the country.

The campaign capitalizes on using social media to inspire colleagues, clients, and everyone in the Dungganon family to continue living up to the Dungganon Legacy.

The online campaign stresses the importance of instilling

hope in the hearts and minds of the clients and the NWTF-Dungganon family.

With the current pandemic, helping each other is a must, hence a need to reignite and strengthen the Bayanihan spirit in all of us - coming together as one family towards the noble cause of helping clients achieve their dreams in every way possible.

NWTF Website and Social Media Handles Revamped!



Negros Women for Tomorrow Foundation Inc. (NWTF) website and official social media handles sports a new look this year.

NWTF has been in existence for more than three decades, but there is still a lot that people do not know about the organization and the extent of what it does.

The revamped website aims to reflect the impact of what NWTF is doing not just for its clients but also for their families and the communities as a whole.

It features new pages that highlight the scope of NWTF as a nongovernment organization and a microfinance institution, its mandate, and its values.

Showcasing different stories and evidence of NWTF's work through the years. Audiences can now see the vastness of NWTF's work just by scanning through the pictures and reading more about what the organization has done.

The website now has a news page, an organizational videos page, dedicated links to COVID-19 materials, and official social media handles (Facebook, YouTube, and LinkedIn).

The entire website was rebranded and anchored to the #WeAreDungganon Campaign while maintaining its simple yet impactful look.

#WeAreDungganon because...



Everyone is **FAMILY**

Clients and employees alike, everyone is considered family and part of one Dungganon Family. NWTF continuously cared for its clients and employees like that of a mother to her children, instilling values and discipline for more than three decades.



We work **TOGETHER** for a better tomorrow

Working together has never failed any organization. Through the unified efforts of each one in the Dungganon Family, it now serves more than 500,000 clients across Luzon and Visayas, with more than 3,000 passionate and driven employees serving and helping everyone attain better tomorrows.



We **HELP EACH OTHER** in times of need

Especially in these dire times with the COVID-19 limiting NWTF operations, the organization has found it essential to go beyond their call of duty and help their clients and colleagues in whatever way they can. These are times when supporting each other can work wonders in the lives of those we help and their families.



Here you'll find **HOPE**

Believing in the idea of being their clients' hope, NWTF delivers client-focused and responsive services to its clients. Hoping that this will better equip them complementary to their hard work and dedication to improve their lives and eventually move out of poverty.



H.O. MARKET

Businesses worldwide, regardless of how big or small, have been badly hit by the effects of COVID-19. Millions have lost their jobs, and numerous establishments have closed.

The majority of NWTF's clients are micro-entrepreneurs, and like everyone else, they also suffered greatly because of the pandemic. In an effort to somehow help its clients, the HO Market initiative was conceived.

The HO Market is a joint project of Dunganon Bank Inc. (DBI), Dunganon Employees Credit Cooperative (DECC), and Negros Women for Tomorrow Foundation (NWTF) that aims to revitalize their respective clients' businesses by providing a venue for them to sell their products.

Clients from DBI and Project Dunganon were tapped to showcase their products, from vegetables to fruits, food packs, seafood, handicrafts, and many more.

NWTF hopes that through this initiative, the clients will earn enough for their family's needs and be inspired to help others grow their businesses.

A total of eight H.O. markets were organized from June up until December, capping the year off with an optimistic heart.

While this year proved to be challenging for everyone, NWTF's commitment to its mission only grew as it continues to find ways to help its clients.

"It is very convenient for us staff to buy here in the H.O. Market, everything we usually buy in a regular market is here in one place, from vegetables to fruits. Aside from that, it feels good that we are able to help our clients through this H.O. Market."

Jesus, NWTF Staff.

"I like that it is organized here in the H.O. Market, so you won't have a hard time going from one place to another just buy the things you need at home."

Daisy, a regular market goer.

"Doing business is what helped me and my family survive through the years; my kids have been able to go to school because of my snack business. I have been with Dunganon for several years already, and I'm thankful for this kind of opportunity,"

Erlina, snack vendor (banana & kamote chips, etc.), Dunganon Client.



MEDICAL MISSIONS

Amid the Pandemic

If there is one thing that everyone realizes from the COVID-19 pandemic, it is that good health is the most important thing in life.

Sadly, the poor suffer the most because they have little to no resources to support their families. Even medical check-ups become a considerable challenge for many of them.

NWTF believes that providing access to medical services, especially in these times, is critical to the well-being of its clients and their families. Even with the danger of the pandemic, NWTF is committed to continue serving its clients' medical needs.

More than **300 medical missions** were conducted this year, and NWTF served over **120,000 clients** across the Philippines. Medical missions including circumcisions, dental extractions, medical check-ups, pap smear, and X-ray services were made available to clients and their families, and free medicine were given out as needed.

Aside from the scheduled medical missions, around 19,000 clients were also catered to in PD clinics. Local town doctors are retained by NWTF to provide free consultation to clients and their families, providing them access to medical services safely in their own hometown without waiting for the next medical mission.

Before going to every medical mission, the NWTF Client Wellness team makes necessary preparations like wearing PPEs and following all safety measures to protect both the staff and clients.

"I am very thankful to Dungganon because of these medical missions, we have access to free medicine and medical checkups."

Charito, Dungganon member of 17 years.



Photo taken pre-pandemic.



TELEMEDICINE



Staying true to its mission of providing wellness services to its clients and the communities that they serve, NWTF continues to find means to assist everyone in the Dunganon family.

The Telemedicine initiative provides clients access to free consultation during these trying times. NWTF partner doctors conduct online consultations/teleconferencing. It is a form of consultation via phone call or virtual messenger.

Clients may call or text their health concerns to Client Wellness Staff, and the staff will get in touch with the physician for the consultation.

If there is a Doctor's Prescription, it will be sent through email or messenger of the member or our Branch/Loan Officer.

Medicines from the medical missions are sent to branches and given to members who have a prescription or text from Doctors or Client Wellness Staff.

Over 16,000 individuals were catered via NWTF's Telemedicine initiative since its pilot run. All of these efforts are geared towards serving the clients regardless of the hardships brought by the pandemic.

NWTF continues to deliver its services by working together for a healthier tomorrow.

PHILHEALTH

Roll-out

Health Insurance has been one of the most basic needs of people nowadays. This is significantly true in the Philippines, where families are one hospitalization away from being financially unstable and debt-bound.

NWTF encourages its clients to enroll in the Philhealth iGroup program to protect their income and avail of the program benefits when the need arises, all the more now that COVID-19 poses a great danger to everyone.

Here are some of the benefits under the Philhealth iGroup program:



A. Inpatient – Hospitalization

iGroup members and their dependents can enjoy NO BALANCE Billing policy upon discharge in a government-owned facility/ hospital (Regional, Provincial, City, or District)



C. Maternity Package

iGroup members can avail themselves of the maternity package. No balance billing (ZERO billing) in accredited government hospitals and NWTF Birthing Home upon discharge; also, her baby can avail of a free newborn screening test.



B. Outpatient – Primary Care Benefit Package

PD iGroup members can avail of the following outpatient services in their nearest City/ Municipal Health Office, District Health Officer, or Municipal Health Office:

1. Free Doctor Consultation, examination for breast and cervical cancer.
2. Free laboratories such as (blood test, urine test, stool, and others) and as prescribed by your physicians.



D. COVID-19 Test Kit Benefits

iGroup members can avail of the COVID-19 testing package or Reverse Transcription Polymerase Chain Reaction (RT-PCR) test up to P3,409 done on Department of Health Research Institute for Tropical Medicine (DOH-RITM) certified laboratories.



E. Community Isolation Package

Avail maximum of P22,449 at Accredited Community Isolation Units.

Even with all the benefits mentioned above, clients were skeptical about enrolling in the program mainly because when the pandemic started majority of our clients had no stable income. Another reason was that the clients didn't know all the details, especially the benefits of the program.

NWTF has developed a marketing campaign to educate the clients of the said program benefits and assist them in enrolling.

At present more than 30,000 clients have enrolled in the program. NWTF will continue to provide guidance to its clients and encourage them to avail the Philhealth services that are timely and essential at this point in time.

DUNGGANON IN ACTION

Relief Operations

2020 is a year packed with natural calamities from the eruption of Taal Volcano, the earthquakes, and the consecutive typhoons that hit in the last quarter of the year. Not to mention the global unrest and adverse effects of the COVID-19 pandemic that made the year full of uncertainties, fear, and heartbreaks.

Helping the clients in times of need has defined what NWTF really stands for, an organization that cares for its clients and employees. This is also why whenever calamities arrive, NWTF has always extended all the help it can give to everyone in the Dungganon family. NWTF are among the ones who, without a second thought, lent a hand to those affected.

When Taal Volcano erupted, NWTF readily assisted the evacuees in the form of relief packs. This was shortly after they sent calamity assistance to the Typhoon Ursula-affected clients and branches.

NWTF branches experienced back-to-back typhoons, especially in the last quarter of the year. It has posed a challenge for them since they had to ensure their safety while taking into account the clients' needs and how they can offer them aid.

Despite the continuing challenges of the pandemic and the onslaught of the typhoons, they have remained resilient. Their Dungganon spirit shone brighter than any adversaries at hand.

Almost ₱19M in value

Total Relief Operations
(Whole of 2020)



Dungganon clients receive relief packs when calamities happen.



NWTF staff loading relief goods for distribution.



NWTF staff and Project Dungganon clients join hands in packing relief goods for other disaster affected clients.

"Despite the current pandemic and financial crisis happening all over the Philippines, NWTF has been doing its best to help its clients in ways they can. We feel really glad to have been able to help our clients in these times of need."

Ryan Olmedo, NWTF Employee.

"We were nervous, but we were prepared as we have been monitoring the news and updates on Facebook. We were in a state of calamity, and we decided to give out relief packs to the clients because most of them reside near the beach and we thought that if our staff are affected how much more them [our clients]."

Aldren Esuma, Branch Head of Daet Branch

"The relief packs are of big help to us. We'll have food to eat for the next few days as we slowly rise back up and recover from this calamity."

Jovy Tejada, Dungganon Client (relief-packing volunteer)

"It makes me really happy to help. We enjoy packing the relief goods."

Shyrel de la Cruz, Dungganon Client (relief-packing volunteer)



Photo taken pre-pandemic.



DBI | E-MONEY ROLL-OUT

Before the COVID-19 pandemic, Dungganon Bank Inc. had started to roll out the usage of E-money cards for releases. The bank wanted its clients to familiarize themselves with new technologies as the world is swiftly shifting to digital.

The four major E-money Card benefits are as follows:

1. ATM Cash Withdrawals

Cash withdrawals can be performed with any Bancnet affiliated ATM facilities at any time of the day.

2. Debit Feature

Clients may use this feature for their transactions at big establishments.

3. 24/7 Online Banking

24/7 Banking services are now possible at the

convenience of your home or anywhere with an internet connection.

4. Convenience

Instead of spending long hours queueing in banks, you can easily perform any banking transactions through Bancnet affiliated ATM Facilities and DBI online banking webpage.

The DBI E-money Card offers convenient and time-efficient loan releases that benefit both DBI and NWTF Project Dungganon Clients.

Applying for the DBI E-money Card is easy, but it has to go through a careful process review and must meet the regulatory and compliance requirements. DBI guides the clients throughout, thereby allowing them to have a hassle-free application process.

Working together for a better tomorrow has always been the thrust of both NWTF and DBI. This program further compliments each institution's mission of providing client-responsive developmental services. For NWTF--- clients are given the ease of access and convenience in availing banking services. For DBI --- NWTF provides an avenue to deliver their banking services to the microfinance industry.

At the end of 2020, DBI has reached 60% of the total clients (NWTF and DBI) with a DBI E-money Card from the previous 20%. The significant increase can be attributed to the COVID-19 pandemic and the organization's joint efforts in improving its services while safeguarding the clients from the dangers of the pandemic.

Despite the limitations and challenges, DBI has maintained its relationship with its clients through the new normal center-based foundation programs where top

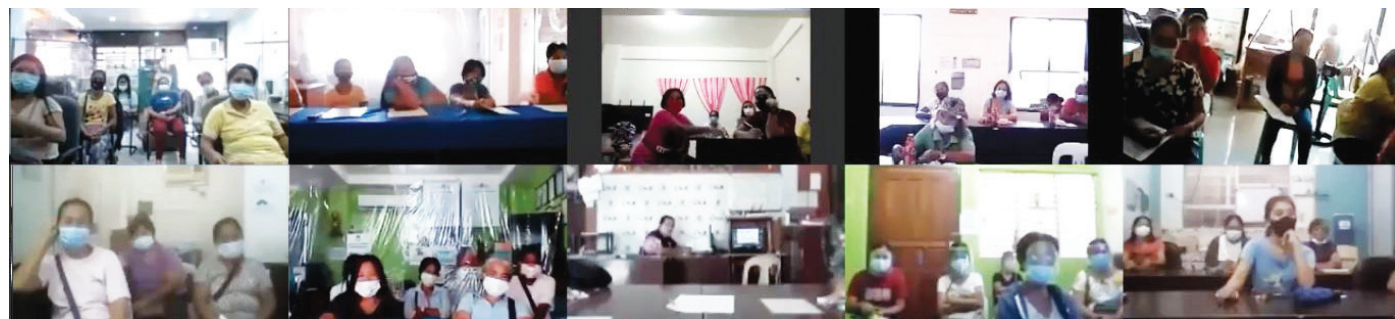
performers are recognized. The bank has continuously provided banking services to its clients even during the enhanced community quarantine (ECQ).

Serving and helping the clients in the time of pandemic are exemplified through the initiatives catered to assisting the clients' businesses. HO Market and HO Delivery were projects designed to revive the business of micro-entrepreneurs, which comprises the majority of our clients. Both projects tapped on existing Dungganon Bank and Project Dungganon clients, creating avenues for them to sell their products amid the pandemic.

DBI has set its sight on other possible areas for expansion and market development like venturing into bills payment, remittances, and cashout services. All of these plans are, without a doubt, with the purpose of providing for and serving the needs of the clients and the community.

BUSINESS SUMMIT

Webinars



Business Summit goes digital with select clients joining from the branches to listen and learn from the guest speakers during webinars conducted by the Client Services Department.

Face-to-face interaction with Negros Women for Tomorrow Foundation's clients were halted when the COVID-19 pandemic hit home. For everyone's safety, the Client Services Department (CSD) adapted to the new normal and shifted to digital.

All of NWTF's clients were affected by the quarantine measures though at varying degrees. Some had their supply chains cut off, and some lost the demand for their products.

One of the clients' most pressing problems was the survival of each of their businesses, and to help clients address this, NWTF launched its National Business Summit Webinar Series. It is a seven-episode zoom webinar that features Project Dunganon client speakers. The speakers are clients who had adapted successfully to current conditions and were able to thrive.

Clients share their experiences during the pandemic, how their businesses managed to survive the crisis and what are the learnings that they could impart to their fellow ka-Dunganons.

An estimated 3,400 clients attended the seven episodes of the National Business Summit across areas where we work in the Philippines.

An open forum is conducted each session to make room for exchanging ideas between clients and the invited speakers or professionals. This will enable them to pick up tips that they could also apply to their businesses.

One recurring message that client speakers have shared is how the past NWTF livelihood training they have attended helped them, whether it be rug making, jewelry making, or meat processing. How they applied the skills, they learned to diversify their businesses to bring in more income.

The Client Services Department has lots of plans for 2021, and now that almost everyone has shifted to online, we can expect more digital projects to serve NWTF clients in the coming year.

MENTAL HEALTH

Psychosocial Support



Human Resource department undergoes training for stress-debriefing, psycho-social support, and etc.

Even before the pandemic happened, mental health has become a pressing concern worldwide. Each one of us felt exhausted at some point but still pushed on.

Our well-being and our mental state should be given serious attention. NWTF found it timely and prudent to take seriously what is now becoming a global pandemic—mental health.

NWTF's Human Resource (HR) Department started the Mental Health Psychosocial Support (MHPSS) Project under the NWTF Cares program early last year in response to the crises that we were faced with; typhoons, volcano eruptions, flood, and the most exhausting one, the COVID-19 pandemic.

The HR Team connected with the staff through phone calls by asking how they are doing, their problems, and just being there to lend an ear. It is one of the simplest gestures of CARE and support for their mental and psychosocial well-being. It may even help prevent depression, anxiety,

and post-traumatic stress disorder (PTSD).

Support was also provided to those who had caught COVID-19 and were under extreme stress. NWTF has never forgotten to make them feel cared for through financial and emotional assistance, especially when they need it most.

NWTF hopes that through this initiative, they will be able to help the staff who are fighting their hidden battles alone. About 3,400 employees spread across the Philippines were able to benefit from the MHPSS.

The organization is consistent in its pursuit of standing beside its family in times of dire need. NWTF's decision to retain all employees and provide full compensation regardless of their employment status is one of the finest manifestations of NWTF's care.

NWTF has committed itself to exemplify this care in the years to come.

TUPV-NWTF TAPNA COVID-19 INITIATIVE

Organizations and institutions here in Negros Occidental worked together to help protect our frontliners when COVID-19 first spiked.

Negros Women for Tomorrow Foundation (NWTF) and TUP-Visayas put together their collective skills and resources to mass-produce face shields for our frontliners.

TUP-V - NWTF Tapna COVID-19 Initiative was created in unified efforts to provide additional protection for our frontliners consisting of medical practitioners, barangay officials, police and military personnel, and government offices.

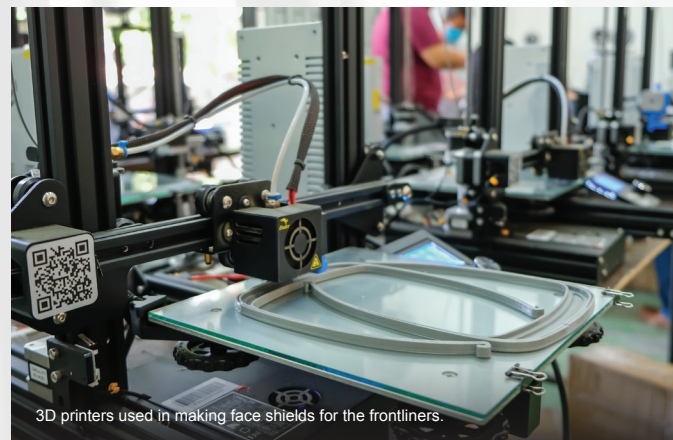
This collaboration was spearheaded by the professors of TUP-Visayas, other faculty & staff, and their family members represented by Mr. Eric Malooy, Campus Director for TUP-Visayas, and other private volunteers.

These protective face shields were 3D printed and designed to be reusable with proper disinfecting.

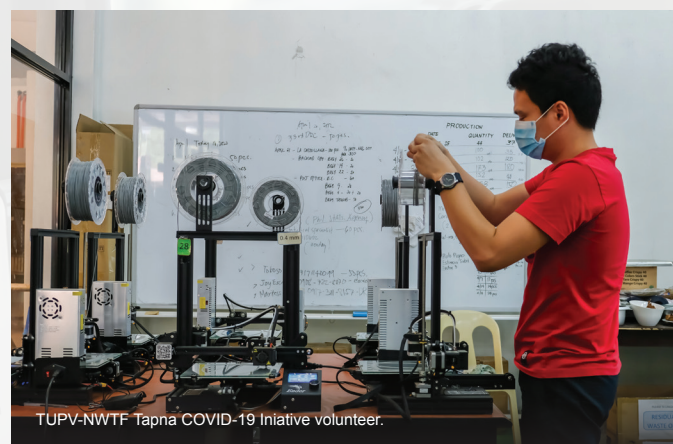
This partnership resulted in more than 10,000 face shields distributed to frontliners in Negros Island and even Cebu.

More people extended help from providing food for the volunteers, transportation, and deliveries of the face shields to different areas in Negros Occidental.

We can find inspiration in this, on what the collective efforts of dedicated individuals, groups, and organizations have managed to accomplish in a short period of time.



3D printers used in making face shields for the frontliners.



TUPV-NWTF Tapna COVID-19 Initiative volunteer.



Frontliner recipients wear donated face shields.



NWTF and TUPV representatives delivers face shields to frontliners.



Elizer del Carmen of Municipality of Cauayan, Eric Malooy of TUP-Visayas, Loribel Montano of Caliling National High School and Raymond Serios of NWTF during MOA signing activity.

NWTF-TUPV-CAUAYAN LGU PARTNERSHIP

Negros Women for Tomorrow Foundation (NWTF) has inked a three-way partnership with the Technological University of the Philippines - Visayas (TUPV), and Cauayan Local Government Unit (Cauayan LGU), Tuesday, December 22, 2020, at Caliling National High School.

This is part of their joint efforts to create opportunities and avenues for further learning.

The partnership provided the students of Caliling National High School network connectivity for online and modular learning and a 3D printing laboratory in their school grounds.

This was weeks after NWTF and TUPV officially cemented their partnership through a Memorandum of Agreement (MOA) signing activity last December 14, 2020.

Partnership with TUPV

NWTF's vision is building vibrant Dungganon (honorable) communities, and the organization has always believed that it is best achieved by partnering with right-minded organizations and individuals.

TUPV is one of such organizations, and that allows NWTF to share the Dungganon values of caring for people and the community. NWTF looks forward to more programs and activities with TUPV that will benefit more people here in Negros and beyond.

After the success of the TUPV - NWTF Tapna COVID-19 Initiative, an initiative that was then created to provide

3D printed face shields as support and protection for our frontliners at the height of the pandemic, came this new project in collaboration with TUPV and Cauayan LGU to provide network connectivity to Caliling National High School and set-up a 3D printing laboratory to support the school's STEM Program for its Senior High students.

Network Connectivity for Caliling National High School

The partnership aims to ensure connectivity for online or networked education among Caliling National High School students in Cauayan. The network equipment NWTF has provided allows the school to reach most of its students, thereby helping them download their modules and interact with their teachers online.

STEM Program and 3D Printing Laboratory

Believing in the importance of continuous learning, Cauayan LGU donated 3D printers to Caliling National High School. Meanwhile, TUPV is providing the necessary training and capacity building to enhance the competencies of the teachers and the students in relation to this new technology and the school's STEM program.

NWTF also helped upgrade one classroom facility that now serves as Caliling National High School's 3D Printing Laboratory.

Both of these projects are born out of the desire of each institution to provide opportunities, effect change in the lives of people and the community, in this case, the Cauayanons.



Working
for a **better**
tomorrow



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REPORT OF INDEPENDENT AUDITORS

The Board of Trustees and Members
Negros Women for Tomorrow Foundation, Inc. (a Microfinance NGO) and Subsidiaries
102 San Sebastian-Verbena Streets
Bacolod City, Negros Occidental

Opinion

We have audited the consolidated financial statements of Negros Women for Tomorrow Foundation, Inc. (a Microfinance NGO) and Subsidiaries (the Group), which comprise the consolidated statements of financial position as at December 31, 2020 and 2019, and the consolidated statements of revenues and expenses and other comprehensive (loss) income, changes in fund balance and cash flows for the years then ended, and notes, comprising significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2020 and 2019, and its consolidated financial performance and its consolidated cash flows for the years then ended in accordance with Philippine Financial Reporting Standards (PFRSs).

Basis for Opinion

We conducted our audit in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section for our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis of our opinion.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group’s internal control.
- Evaluate the appropriateness of the accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management’s use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group’s ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors’ report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors’ report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

R.G. MANABAT & CO.



TIRESO RANDY F. LAPIDEZ
Partner
CPA License No. 0092183
SEC Accreditation No. 1472-AR-1, Group A, valid until July 2, 2021
Tax Identification No. 162-411-175
BIR Accreditation No. 08-001987-034-2020
Issued July 20, 2020; valid until July 19, 2023
PTR No. MKT 8533905
Issued January 4, 2021 at Makati City

April 7, 2021
Makati City, Metro Manila

NEGROS WOMEN FOR TOMORROW FOUNDATION, INC. (A MICROFINANCE NGO) AND SUBSIDIARIES		
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION		
	December 31	
	2020	2019
ASSETS		
Current Assets		
Cash and cash equivalents	P1,055,278,619	P318,523,051
Short-term investments	28,813,800	-
Receivables - net	4,229,263,888	4,821,953,377
Noncurrent asset held for sale	1,879,496	-
Other current assets	110,862,808	140,748,876
Total Current Assets	5,426,098,611	5,281,225,904
Noncurrent Assets		
Financial assets at fair value through other comprehensive income	55,748,881	520,032
Property and equipment - net	341,469,549	352,546,240
Computer software - net	5,461,206	3,895,184
Investments properties - net	8,751,225	12,914,034
Right-of-use assets - net	72,837,294	69,299,323
Deferred tax assets - net	21,823,079	14,833,640
Total Noncurrent Assets	506,091,234	454,008,453
	P5,932,189,845	P5,735,233,757
LIABILITIES AND FUND BALANCES		
Current Liabilities		
Accounts payable and other current liabilities	P416,425,911	P506,280,611
Deposit liabilities	174,259,839	75,397,348
Due to members	2,782,595,019	2,458,494,384
Income tax payable	10,380,797	13,328,416
Current portion of loans payable	185,523,000	162,400,000
Current portion of lease liabilities	32,612,913	21,405,944
Total Current Liabilities	3,601,797,479	3,237,306,703
Noncurrent Liabilities		
Retirement liability	375,297,136	201,819,983
Loans payable - net of current portion	96,046,000	50,635,000
Lease liabilities - net of current portion	45,147,749	45,350,013
Total Noncurrent Liabilities	516,490,885	297,804,996
Total Liabilities	4,118,288,364	3,535,111,699
Fund Balance	1,813,901,481	2,200,122,058
	P5,932,189,845	P5,735,233,757

CONSOLIDATED STATEMENTS OF REVENUES AND EXPENSES AND OTHER COMPREHENSIVE (LOSS) INCOME						
	2020			2019		
	General Fund	Restricted Fund	Total	General Fund	Restricted Fund	Total
REVENUES						
Interest Income	P1,086,426,427	P -	P1,086,426,427	P1,507,924,374	P -	P1,507,924,374
Service Fees	178,101,914	-	178,101,914	259,297,728	-	259,297,728
Development fund	-	128,171,139	128,171,139	-	73,100,604	73,100,604
Insurance commission	121,891,991	-	121,891,991	128,776,404	-	128,776,404
Income from green products	7,882,739	-	7,882,739	35,445,540	-	35,445,540
	1,394,303,071	128,171,139	1,522,474,210	1,931,444,046	73,100,604	2,004,544,650
COST AND EXPENSES						
Impairment losses	286,496,306	-	286,496,306	72,292,617	-	72,292,617
Interest expense	89,025,539	-	89,025,539	71,646,222	-	71,646,222
Other expenses	1,450,507,785	-	1,450,507,785	1,351,656,423	-	1,351,656,423
	1,826,029,630	-	1,826,029,630	1,495,595,262	-	1,495,595,262
OTHER REVENUES						
Sale of computer parts	13,868,507	-	13,868,507	-	-	-
Foreign exchange gain - net	5,792,628	-	5,792,628	2,692,808	-	2,692,808
Income from network support	6,577	-	6,577	-	-	-
Miscellaneous	53,028,031	-	53,028,031	35,208,925	-	35,208,925
	72,695,743	-	72,695,743	37,901,733	-	37,901,733
(DEFICIENCY) EXCESS OF REVENUES OVER EXPENSES	(359,030,816)	128,171,139	(230,859,677)	473,750,517	73,100,604	546,851,121
INCOME TAX EXPENSE	39,125,400	-	39,125,400	48,712,767	-	48,712,767
NET (DEFICIENCY) EXCESS OF REVENUES OVER EXPENSES	(398,156,216)	128,171,139	(269,985,077)	425,037,750	73,100,604	498,138,354
OTHER COMPREHENSIVE LOSS						
Items that will not be reclassified to the statement of revenues and expenses						
Remeasurement of net retirement liability	(P118,353,169)	P -	(P118,353,169)	(P144,602,341)	P -	(P144,602,341)
Deferred tax	1,679,259	-	1,679,259	2,279,482	-	2,279,482
	(116,673,910)	-	(116,673,910)	(142,322,859)	-	(142,322,859)
Item that may be reclassified to the statement of revenues and expenses						
Net change in fair value of financial assets at fair value through other comprehensive income	438,410	-	438,410	199,343	-	199,343
	(116,235,500)	-	(116,235,500)	(142,123,516)	-	(142,123,516)
TOTAL COMPREHENSIVE (LOSS) INCOME	(P514,391,716)	P128,171,139	(P386,220,577)	P282,914,234	P73,100,604	P356,014,838

NEGROS WOMEN FOR TOMORROW FOUNDATION, INC. (A MICROFINANCE NGO) AND SUBSIDIARIES					
CONSOLIDATED STATEMENTS OF CHANGES IN FUND BALANCES					
	Years Ended December 31				
	General Fund	Restricted Fund	Employee Benefits Reserve	Net Change in Fair Value of Financial Asset at FVOCI	Total
Balance at January 1, 2020	P1,659,949,271	P687,976,073	(P146,901,736)	(P901,550)	P2,200,122,058
Total comprehensive income					
Net deficiency of revenues over expenses	(398,156,216)	128,171,139	-	-	(269,985,077)
Remeasurement of net retirement liability, net of tax	-	-	(116,673,910)	-	(116,673,910)
Net change in financial assets at fair value through other comprehensive income	-	-	-	438,410	438,410
	(398,156,216)	128,171,139	(116,673,910)	438,410	(386,220,577)
Balance at December 31, 2020	P1,261,793,055	P816,147,212	(P263,575,646)	(P463,140)	P1,813,901,481
Balance at January 1, 2019	P1,234,911,521	P614,875,469	(P4,578,877)	(P1,100,893)	P1,844,107,220
Total comprehensive income					
Net excess of revenues over expenses	425,037,750	73,100,604	-	-	498,138,354
Remeasurement of net retirement liability, net of tax	-	-	(142,322,859)	-	(142,322,859)
Net change in fair value of financial assets at fair value through other comprehensive income	-	-	-	199,343	199,343
	425,037,750	73,100,604	(142,322,859)	199,343	356,014,838
Balance at December 31, 2019	P1,659,949,271	P687,976,073	(P146,976,073)	(P901,550)	P2,200,122,058

CONSOLIDATED STATEMENTS OF CASH FLOWS		
	Years Ended December 31	
	2020	2019
CASH FLOWS FROM OPERATING ACTIVITIES		
(Deficiency) excess of revenues over expenses	(P230,859,677)	P546,851,121
Adjustments for:		
Impairment losses	286,496,306	72,292,617
Depreciation and amortization	102,199,789	87,250,671
Interest expense	89,025,539	71,646,222
Retirement cost	55,124,304	39,516,221
Loss on retirement of property and equipment	207,931	107,889
Loss on disposal of noncurrent assets held for sale	17,913	-
Gain on disposal of investment properties	(1,321,955)	-
Unrealized foreign exchange gains	(5,792,628)	(2,692,808)
Interest income	(1,086,426,427)	(1,507,924,374)
	(791,328,905)	(692,952,441)
Changes in:		
Receivables	597,731,297	(914,515,453)
Other current assets	29,267,990	(54,688,457)
Accounts payable and other current liabilities	(370,381,642)	8,778,420
Deposit liabilities	98,862,491	6,998,311
Due to members	324,100,635	325,921,201
	(111,748,134)	(1,320,458,419)
Interest received	1,085,808,349	1,386,400,074
Contributions to the retirement fund	(320)	(287)
Income taxes paid	(46,842,813)	(48,960,230)
Interest paid	(89,953,094)	(72,045,702)
Net cash provided by (used in) operating activities	837,263,988	(55,064,564)
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from sale of investment properties	4,593,772	-
Proceeds from disposal of noncurrent asset held for sale	300,000	-
Additions to:		
Computer software	(5,350,660)	(4,028,109)
Property and equipment	(45,970,493)	(142,282,336)
Changes in:		
Short-term investments	(28,813,800)	27,290,000
Financial assets at fair value through other comprehensive income	(54,790,439)	13,552,327
Long-term time deposit	-	18,907,000
Net cash used in investing activities	(130,031,620)	(86,561,118)
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from loans	P322,046,000	P162,400,000
Payment of leas liabilities	(33,218,172)	(32,511,237)
Payment to loans	(250,900,000)	(48,977,267)
Net cash provided by financing activities	37,927,828	80,911,496
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	745,160,196	(60,714,186)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	318,523,051	383,875,045
EFFECTS OF MOVEMENTS IN EXCHANGE RATES ON CASH AND CASH EQUIVALENTS HELD	(8,404,628)	(4,637,808)
CASH AND CASH EQUIVALENTS AT END OF YEAR	P1,055,278,619	P318,523,051

